

CLUBS SA

STRATEGIC PLAN

2015-2018



Community way of life!



Clubs SA – The voice of Clubs in SA

Introduction

Founded in 1919, Clubs SA is the trading name for the Licensed Clubs' Association of South Australia - the official industry body representing the interests of licensed Clubs in this State. Our major platform has been to effect changes to government legislation to enable Clubs to become more self sufficient over the long term, and to also provide a recognised infrastructure for the active support and promotion of sport and community events across the Club industry.

Clubs SA is also affiliated to a national structure known as Clubs Australia. Comprising each State Association peak body, Clubs SA has always been an active member of this body since its inception in order to better represent the interests of its members at both local and national levels. Issues such as governance, licensing compliance, development of administration personnel, training, taxation, industrial relations, human resource management, fund-raising techniques, Club management, promotion of sport and recreation and other areas of collective concern are addressed.

Clubs SA's objects are to preserve, promote and advance the interests of member Clubs and the wider Club industry as a whole. Clubs SA's membership comprises not-for-profit sporting, recreation, social and community licensed Clubs located throughout South Australia.

Our Vision

To be recognised and acknowledged as the effective and influential advocate for Clubs and the Club industry in South Australia.

Our Mission

To provide leadership and guidance to promote, advance and support the Club industry in South Australia through -

- being the effective and respected voice of Clubs in South Australia
- the provision of high level and timely information, advice, products and services to Members
- the provision of high quality customer service to Sponsors
- representing the interests of Clubs to external stakeholders including State, Local and Federal Governments

Our Values

As the peak body for Clubs in SA, we will lead by example and strive to demonstrate integrity, professionalism and excellence in everything we do. We value and foster:

- the spirit of volunteerism and community service
- the loyalty and camaraderie implicit in membership
- the crucial role and contribution of Clubs in the social fabric and life of the local community
- the skill, probity and commitment of Club volunteers and employees
- a commitment to best-practice governance, management and regulation

Key Performance Areas, 2015 - 2018

1. Finance and Funding

Goal: To improve the recurrent revenue streams and the financial strength of *Clubs SA*

Specific Objectives:

- To secure and maintain recurrent funding
- To retain existing members and attract new ones
- To retain existing sponsors and attract new ones
- To add new revenue streams and increase total annual income

2. Member Services

Goal: To improve the scope and standard of the services, advice, resources and support provided to our members.

Specific Objectives:

- To expand the range of services available to members.
- To respond to the needs and exceed the service expectations of members.

3. Influence and Advocacy

Goal: To strengthen our connections and influence within government and the SA business community.

Specific Objectives:

- To identify and appoint a *Clubs SA* “Patron” and “Ambassadors.”
- To expand and strengthen alliances and relationships with like-minded organizations.
- To improve *Clubs SA* external and internal marketing capability.

4. Public Profile and Community Awareness

Goal: To raise awareness of the community benefit of the work of Clubs and enhance the profile of *Clubs SA* as the peak body for Clubs in SA.

Specific Objectives:

- To increase membership.
- To enhance the public recognition and positive influence of *Clubs SA*.
- To raise awareness of the community benefits of the work of member Clubs.

5. Human Resource Management

Goal: To provide a safe, productive and satisfying working environment for *Clubs SA* employees.

Specific Objectives:

- To implement best-practice human resource management policies and procedures.
- To provide appropriate professional development and training for *Clubs SA* employees.

6. Management and Governance

Goal: To act as a role model and lead and assist Clubs in the achievement of best-practice Club management and governance.

Specific Objectives:

1. To develop resources to assist member Clubs to improve their management and governance practices.
2. To implement best-practice management and governance policies and procedures.
3. To establish a long-term planning horizon for the management and development of Clubs SA and its assets.

Services

Clubs SA strives to promote and advance the interests of its members by providing a number of direct services to the licensed Club movement of South Australia, including:

- Liquor Licensing advice and compliance support
- Governance advice and support (eg committees, Constitutions)
- Work, Health & Safety updates and advice
- Training and development services
- Industrial Relations advice and advocacy (eg: employee/employer relations)
- Human Resource Management advice and support
- Gaming advice and support
- Up to date information on issues affecting our industry
- Formal representation to Government and other industry authorities
- Access to Corporate Sponsor discounts/services
- Access to Grants Programs (community funding for non gaming Clubs)

Clubs SA Structure

Clubs SA's business is administered by a maximum of ten Directors. Eight of these positions are voluntary officers nominated by their member Club officially appointed following a ballot at the Annual General Meeting (AGM). The remaining two delegates are elected by affiliate members at the AGM. The Board structure of the Association is: President, Deputy President, Vice President and up to seven office bearers.

The Staff of Clubs SA comprises a Chief Executive Officer, Membership, Sponsorship & Business Development, Office and Industrial Relations Managers

ORGANISATIONAL STRUCTURE

