

CLUBS SA - LIQUOR GUIDE UPDATE FOR PACKAGED BEER

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BEER PACKAGED AUSTRALIAN (from Brewers)	Size ML	No. Per Crtn.	W/SALE Inc Excise & Bot. Dept Excl. GST	Off Premises Including GST		On Premises Bottle Including GST	
				Carton (low margin)	Bottle (low margin)	Low Margin	High Margin
COOPERS BREWERY LTD							
Orders: 8440 1844 Fax: 8440 1999							
Dark Ale							
Bottles	375	24	45.53	58.69	3.45	7.13	8.23
Coopers Dry							
Cans	375	24	42.53	54.82	3.22	6.66	7.69
Pale Ale							
Bottles	375	24	45.53	58.69	3.45	7.13	8.23
Bottles	750	12	44.34	57.15	6.71	13.89	16.01
Sparkling Ale							
Bottles	375	24	50.11	64.59	3.79	7.85	9.06
Bottles	750	12	48.69	62.76	7.37	15.25	17.64
Stout							
Bottles	375	24	52.63	67.84	3.99	8.24	9.52
Bottles	750	12	51.22	66.02	7.75	16.11	18.56
Coopers 62							
Bottles	355	24	49.88	64.30	3.78	7.81	9.02
Coopers Premium Larger							
Cans	355	24	43.08	55.53	3.26	6.75	7.79
Bottles	355	24	43.08	55.53	3.26	6.75	7.79
Mild Ale							
Cans	375	24	39.41	50.82	3.19	6.79	7.97
Bottles	375	24	39.41	50.82	3.19	6.79	7.97
Coopers Premium Light							
Cans	355	24	33.81	43.50	2.94	6.47	7.73
Bottles	355	24	33.81	43.50	2.94	6.47	7.73
Coopers Clear							
Cans	355	24	40.77	52.55	3.09	6.39	7.37
Bottles	355	24	40.77	52.55	3.09	6.39	7.37
CARLTON UNITED BREWERIES (Formerly FOSTERS)							
Orders: 13 23 37							
Carlton Draught							
Stubbie	375	24	59.05	76.14	4.46	9.25	10.65
Bottle	750	12	55.52	71.59	8.41	17.44	20.12
Cans	375	24	59.05	76.14	4.46	9.25	10.65
Pure Blonde							
Can	375	24	56.95	73.43	4.30	8.92	10.28
Bottle	355	24	56.95	73.43	4.30	8.92	10.28
Carlton Black							
Bottle	375	24	59.05	76.14	4.46	9.25	10.65
Carlton Light							
Can	375	30	57.50	74.06	3.21	7.07	8.45
Carlton Mid-Strength Bitter							
Bottle	375	24	54.02	69.65	4.38	9.31	10.92
Bottle	750	12	48.58	62.64	7.87	16.75	19.63
Can	375	24	51.27	66.11	4.15	8.83	10.36
Can	375	30	61.03	78.69	3.95	8.40	8.04
Corona Ligera							
Bottle	355	24	57.90	47.27	4.38	9.07	10.45
Carlton Dry Lime							
Bottle	355	24	52.35	67.50	3.96	8.20	9.45
Cascade							
Premium Light - Can	375	24	47.82	61.59	4.15	9.15	10.93
Premium Light - Bottle	375	24	47.82	61.59	4.15	9.15	10.93
Stout - Bottle	375	16	45.68	58.96	5.21	10.81	12.46
Cascade Pale Ale							
Bottle	375	16	45.68	58.96	5.21	10.81	12.46
Crown Lager							
Bottle (Basket Pack)	375	24	69.86	90.10	5.28	10.99	12.67

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				Carton <i>(low margin)</i>	Bottle <i>(low margin)</i>	Low Margin	High Margin
Fosters Lightice							
Bottle	375	24	43.88	56.52	3.81	8.39	10.03
Cans	375	24	43.88	56.52	3.81	8.39	10.03
Fosters Lager							
Bottle	355	24	58.48	75.40	4.42	9.16	10.62
Cans	375	24	60.55	78.07	4.58	9.48	10.93
Melbourne Bitter							
Bottle	375	24	59.05	76.14	4.46	9.25	10.65
Bottle	750	12	55.52	71.59	8.41	17.44	20.12
Cans	375	24	59.05	76.14	4.46	9.25	10.65
Victoria Bitter							
Bottle	250	24	43.20	55.70	3.26	6.77	7.80
Bottle	375	24	58.25	75.11	4.40	9.12	10.51
Bottle (3x4)	750	12	54.72	70.56	8.29	17.19	19.83
Can	375	24	58.25	75.11	4.40	9.12	10.51
Can	375	30	65.90	84.98	3.99	8.27	9.53
SOUTH AUSTRALIAN BREWING CO							
Orders: 8352 2999							
Hahn Super Dry							
Stubbie	330	24	50.59	65.23	3.82	7.92	9.13
Hahn Premium Light							
Stubbie	375	24	43.86	56.49	3.81	8.39	10.02
Cans	375	24	43.86	56.49	3.81	8.39	10.02
Cans	375	30	44.96	57.89	3.12	6.86	8.19
James Squire 'Nine Tales' Amber Ale							
Stubbie	345	24	52.38	67.54	3.96	8.20	9.50
James Squire 'Four Wives' Pilsner							
Stubbie	345	24	52.38	67.54	3.98	8.25	9.51
Southwark Bitter							
Stubbie	375	24	54.47	70.23	4.12	8.53	9.83
Southwark Stout							
Stubbie	375	24	65.69	84.74	4.98	10.35	11.93
Tooheys Extra Dry							
Stubbie	345	24	47.61	61.39	3.60	7.46	8.59
Tooheys New							
Bottles	750	12	55.91	72.10	8.47	17.56	20.26
Cans	375	30	57.09	73.62	3.46	7.17	8.25
Stubbie	375	24	51.88	66.90	3.94	8.16	9.41
Tooheys Old							
Stubbie	375	24	52.93	68.25	4.00	8.29	9.55
West End Draught							
Bottles	750	12	55.73	71.86	8.44	17.50	20.20
Cans	375	24	50.98	65.73	3.85	7.98	9.20
Cans	375	30	53.82	69.40	3.26	6.76	7.78
Stubbie	375	24	50.98	65.73	3.85	7.98	9.20
Iron Jack Crisp Lager							
Stubbie	330	24	44.28	57.09	3.35	6.94	7.99
XXXX Gold							
Bottles	750	12	52.38	67.49	8.48	18.05	21.14
Cans	375	24	46.39	59.82	3.76	7.99	9.38
Cans	375	30	50.20	64.73	3.25	6.91	8.10
Stubbie	375	24	46.39	59.82	3.76	7.99	9.38
CARLTON UNITED BREWERIES (Formerly FOSTERS)							
Orders: 13 23 37							
				6 pack			
Negra Modelo							
Bottle	355	24	67.67	25.78	5.11	10.66	12.28
Becks							
Bottles	330	24	45.34	17.27	3.43	7.14	8.23
SOUTH AUSTRALIAN BREWING CO							
Orders: 8352 2999							
Heinekin							
Bottle (4x6)	330	24	68.11	25.95	5.15	10.73	12.36