

# CLUBS SA - LIQUOR GUIDE UPDATE FOR PACKAGED BEER

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BEER PACKAGED AUSTRALIAN (from Brewers)	Size ML	No. Per Crtn.	W/SALE Inc Excise & Bot. Dept Excl. GST	Off Premises Including GST		On Premises Bottle Including GST	
				Carton <i>(low margin)</i>	Bottle <i>(low margin)</i>	Low Margin	High Margin
<b>COOPERS BREWERY LTD</b>							
Orders: 8440 1844 Fax: 8440 1999							
<b>Dark Ale</b>							
Bottles	375	24	44.63	57.53	3.38	6.99	8.07
<b>Coopers Dry</b>							
Cans	375	24	41.63	53.66	3.15	6.52	7.53
<b>Pale Ale</b>							
Bottles	375	24	44.63	57.53	3.38	6.99	8.07
Bottles	750	12	43.89	56.57	6.64	13.75	15.85
<b>Sparkling Ale</b>							
Bottles	375	24	49.21	63.43	3.73	7.71	8.90
Bottles	750	12	48.24	62.18	7.30	15.11	17.48
<b>Stout</b>							
Bottles	375	24	51.73	66.68	3.92	8.10	9.35
Bottles	750	12	50.77	65.44	7.68	15.97	18.40
<b>Coopers 62</b>							
Bottles	355	24	49.88	64.30	3.78	7.81	9.02
<b>Coopers Premium Larger</b>							
Cans	355	24	43.08	55.53	3.26	6.75	7.79
Bottles	355	24	43.08	55.53	3.26	6.75	7.79
<b>Mild Ale</b>							
Cans	375	24	38.51	49.65	3.12	6.63	7.78
Bottles	375	24	38.51	49.65	3.12	6.63	7.78
<b>Coopers Premium Light</b>							
Cans	355	24	32.91	42.35	2.86	6.29	7.52
Bottles	355	24	32.91	42.35	2.86	6.29	7.52
<b>Coopers Clear</b>							
Cans	355	24	40.77	52.55	3.09	6.39	7.37
Bottles	355	24	40.77	52.55	3.09	6.39	7.37
<b>CARLTON UNITED BREWERIES (Formerly FOSTERS)</b>							
Orders: 13 23 37							
<b>Carlton Draught</b>							
Stubbie	375	24	58.23	75.08	4.40	9.12	10.51
Bottle	750	12	55.48	71.54	8.40	17.42	20.11
Cans	375	24	58.23	75.08	4.40	9.12	10.51
<b>Pure Blonde</b>							
Can	375	24	56.13	72.37	4.24	8.79	10.13
Bottle	355	24	56.13	72.37	4.24	8.79	10.13
<b>Carlton Black</b>							
Bottle	375	24	58.23	75.08	4.40	9.12	10.51
<b>Carlton Light</b>							
Can	375	30	56.68	73.00	3.21	7.07	8.45
<b>Carlton Mid-Strength Bitter</b>							
Bottle	375	24	53.20	68.60	4.31	9.17	10.75
Bottle	750	12	48.58	62.64	7.87	16.75	19.63
Can	375	24	51.27	66.11	4.15	8.83	10.36
Can	375	30	60.21	77.63	3.89	8.29	8.04
<b>Corona Ligera</b>							
Bottle	355	24	57.90	47.27	4.38	9.07	10.45
<b>Carlton Dry Lime</b>							
Bottle	355	24	52.35	67.50	3.96	8.20	9.45
<b>Cascade</b>							
Premium Light - Can	375	24	47.00	60.54	4.08	8.99	10.74
Premium Light - Bottle	375	24	47.00	60.54	4.08	8.99	10.74
Stout - Bottle	375	16	45.68	58.96	5.21	10.81	12.46
<b>Cascade Pale Ale</b>							
Bottle	375	16	45.68	58.96	5.21	10.81	12.46
<b>Crown Lager</b>							
Bottle (Basket Pack)	375	24	69.04	89.04	5.22	10.86	12.52

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				Carton <i>(low margin)</i>	Bottle <i>(low margin)</i>	Low Margin	High Margin
<b><u>Fosters Lightice</u></b>							
Bottle	375	24	43.88	56.52	3.81	8.39	10.03
Cans	375	24	43.88	56.52	3.81	8.39	10.03
<b><u>Fosters Lager</u></b>							
Bottle	355	24	58.48	75.40	4.42	9.16	10.62
Cans	375	24	59.73	77.02	4.51	9.35	10.78
<b><u>Melbourne Bitter</u></b>							
Bottle	375	24	58.23	75.08	4.40	9.12	10.51
Bottle	750	12	55.48	71.54	8.40	17.42	20.11
Cans	375	24	58.23	75.08	4.40	9.12	10.51
<b><u>Victoria Bitter</u></b>							
Bottle	250	24	42.41	54.68	3.21	6.64	7.65
Bottle	375	24	57.43	74.05	4.34	8.99	10.36
Bottle (3x4)	750	12	54.68	70.51	8.28	17.17	19.82
Can	375	24	57.43	74.05	4.34	8.99	10.36
Can	375	30	65.08	83.92	3.94	8.17	9.41
<b>SOUTH AUSTRALIAN BREWING CO</b>							
<b>Orders: 8352 2999</b>							
<b><u>Hahn Super Dry</u></b>							
Stubbie	330	24	50.59	65.23	3.82	7.92	9.13
<b><u>Hahn Premium Light</u></b>							
Stubbie	375	24	43.86	56.49	3.81	8.39	10.02
Cans	375	24	43.86	56.49	3.81	8.39	10.02
Cans	375	30	44.96	57.89	3.12	6.86	8.19
<b><u>James Squire 'Nine Tales' Amber Ale</u></b>							
Stubbie	345	24	52.38	67.54	3.96	8.20	9.50
<b><u>James Squire 'Four Wives' Pilsner</u></b>							
Stubbie	345	24	52.38	67.54	3.98	8.25	9.51
<b><u>Southwark Bitter</u></b>							
Stubbie	375	24	54.47	70.23	4.12	8.53	9.83
<b><u>Southwark Stout</u></b>							
Stubbie	375	24	65.69	84.74	4.98	10.35	11.93
<b><u>Tooheys Extra Dry</u></b>							
Stubbie	345	24	47.61	61.39	3.60	7.46	8.59
<b><u>Tooheys New</u></b>							
Bottles	750	12	55.91	72.10	8.47	17.56	20.26
Cans	375	30	57.09	73.62	3.46	7.17	8.25
Stubbie	375	24	51.88	66.90	3.94	8.16	9.41
<b><u>Tooheys Old</u></b>							
Stubbie	375	24	52.93	68.25	4.00	8.29	9.55
<b><u>West End Draught</u></b>							
Bottles	750	12	55.73	71.86	8.44	17.50	20.20
Cans	375	24	50.98	65.73	3.85	7.98	9.20
Cans	375	30	53.82	69.40	3.26	6.76	7.78
Stubbie	375	24	50.98	65.73	3.85	7.98	9.20
<b><u>Iron Jack Crisp Lager</u></b>							
Stubbie	330	24	44.28	57.09	3.35	6.94	7.99
<b><u>XXXX Gold</u></b>							
Bottles	750	12	52.38	67.49	8.48	18.05	21.14
Cans	375	24	46.39	59.82	3.76	7.99	9.38
Cans	375	30	50.20	64.73	3.25	6.91	8.10
Stubbie	375	24	46.39	59.82	3.76	7.99	9.38
<b>CARLTON UNITED BREWERIES (Formerly FOSTERS)</b>							
<b>Orders: 13 23 37</b>							
				<b>6 pack</b>			
<b><u>Negra Modelo</u></b>							
Bottle	355	24	66.85	25.47	5.05	10.53	12.13
<b><u>Becks</u></b>							
Bottles	330	24	45.34	17.27	3.43	7.14	8.23
<b>SOUTH AUSTRALIAN BREWING CO</b>							
<b>Orders: 8352 2999</b>							
<b><u>Heinekin</u></b>							
Bottle (4x6)	330	24	68.11	25.95	5.15	10.73	12.36